

Africa's Digital Dream

Saturday, 09.09.2006



Kai U. Wulff Managing Director



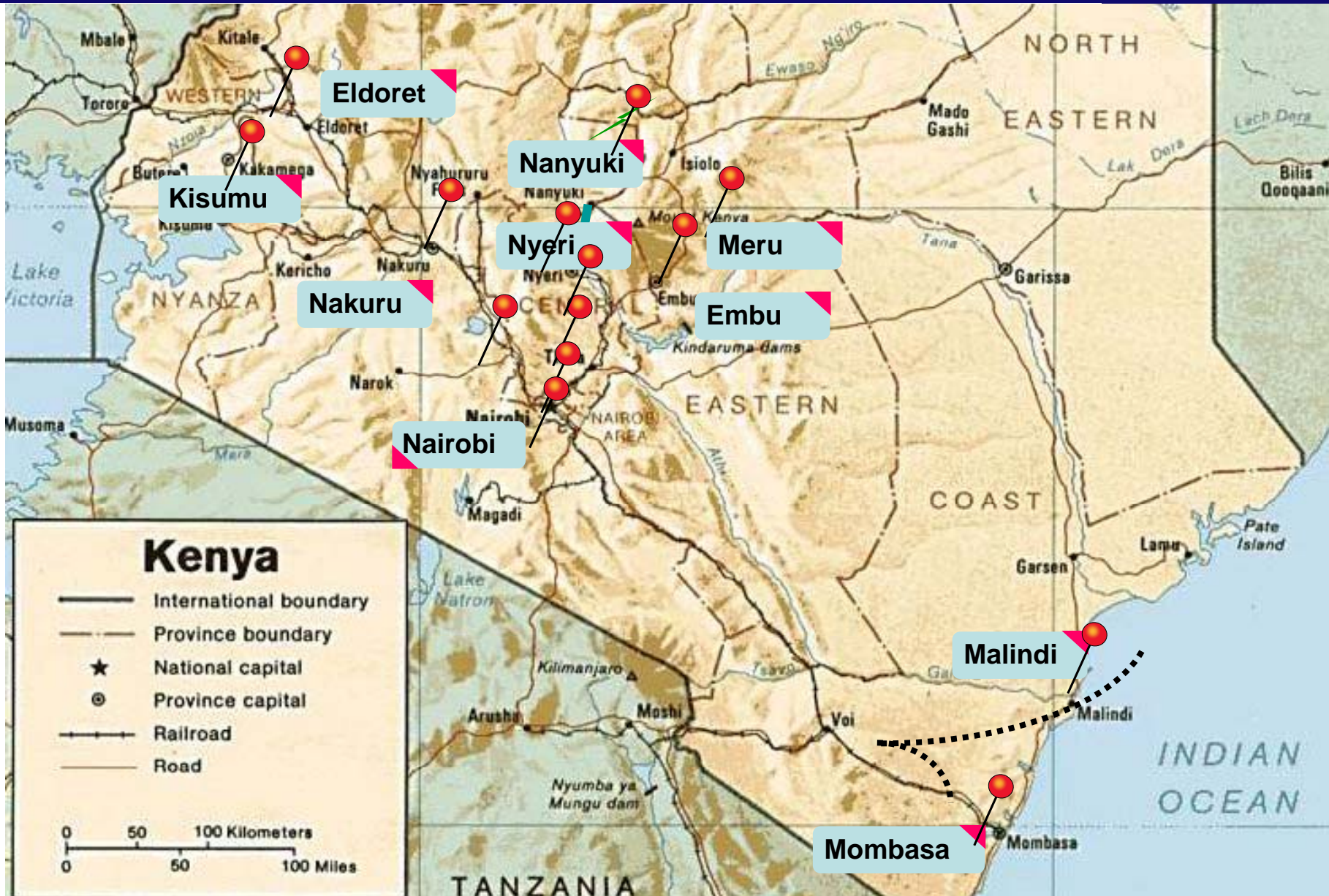
Status Update



- Current Network
 - Coverage of 48 Towns in Kenya
- Footprints
 - UG
 - TZ
 - DRC
 - Southern Sudan
- Butterfly Network
 - Coverage expected to be seamless by 2007



Status Update



Status Update

- All the Major ISPs in Kenya



Status Update

- International Gateways (currently 6 doing 70% of Kenyas international traffic)



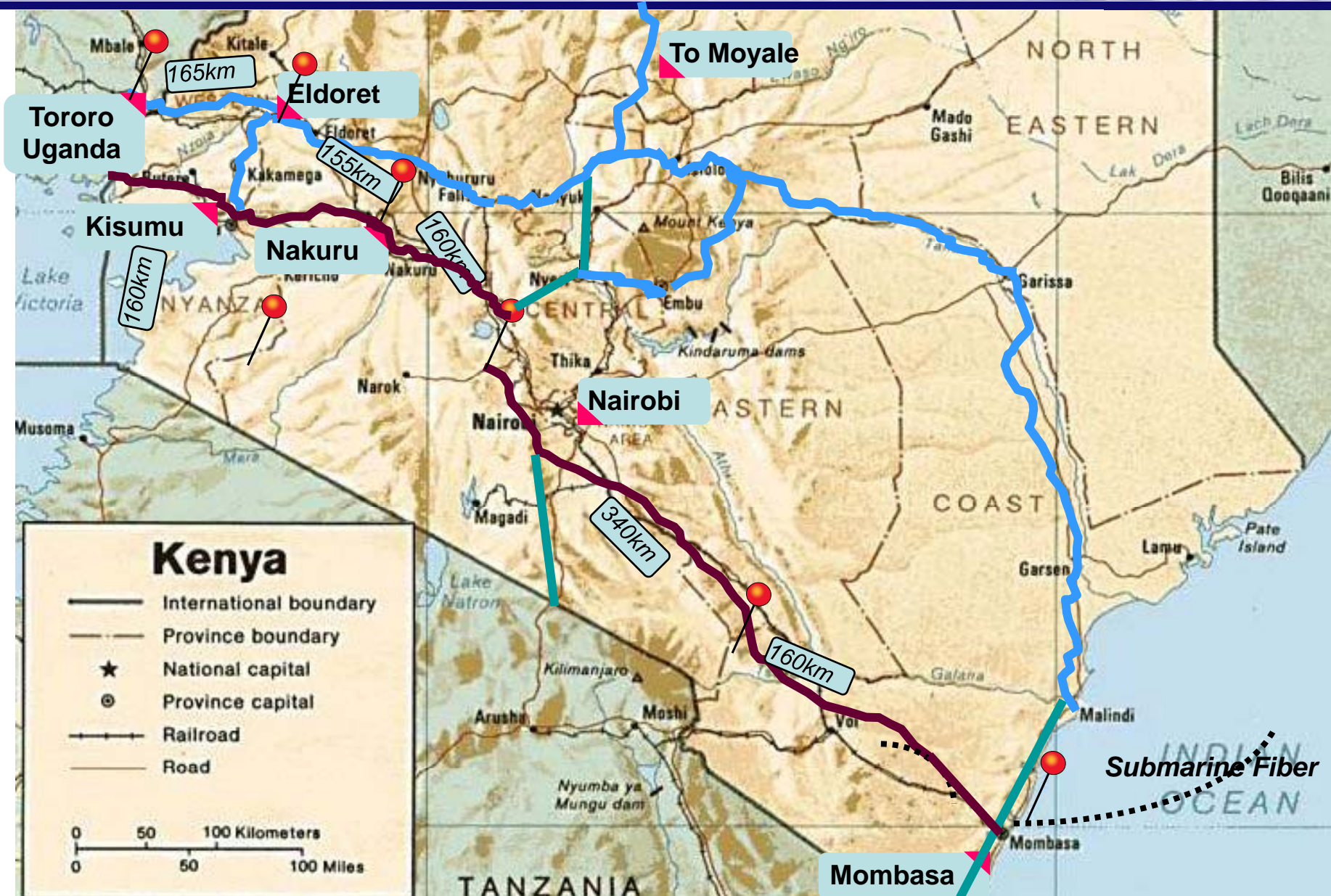
Status Update



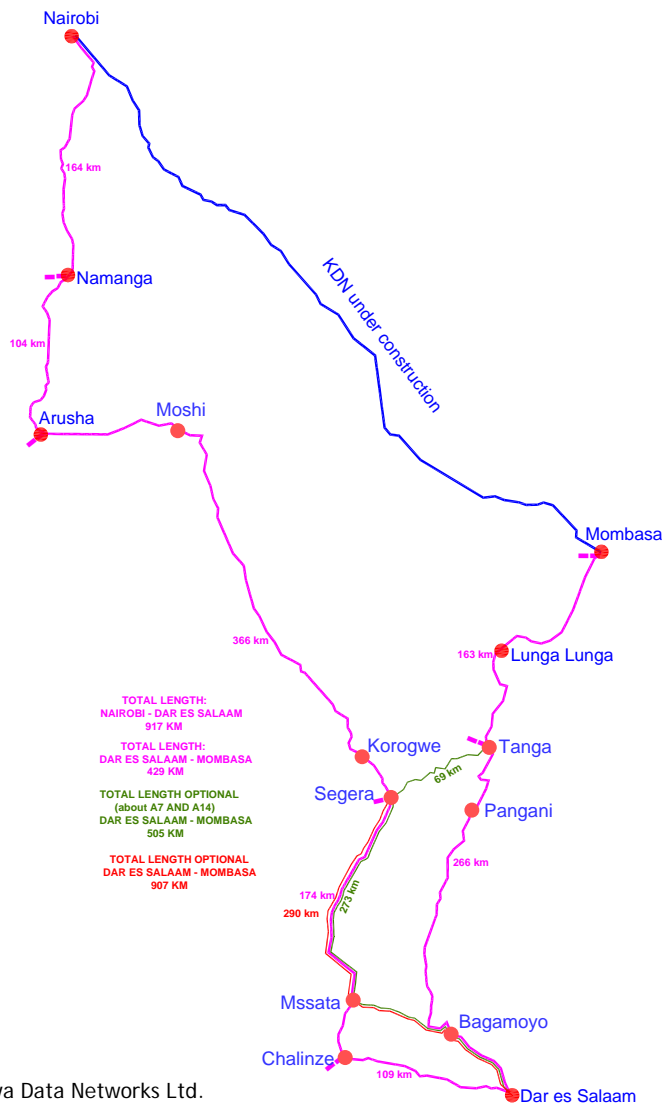
- Current Network
 - Coverage of 48 Towns in Kenya
- Regional Expansion
 - Purchase of InfoCom Uganda
 - Partnering with SatCoNet in TZ
- Pan African Expansion
 - DRC setup with W3K, full Wimax overlay end 2006
 - Congo B planned Jan 2007
 - 13 more countries under negotiation



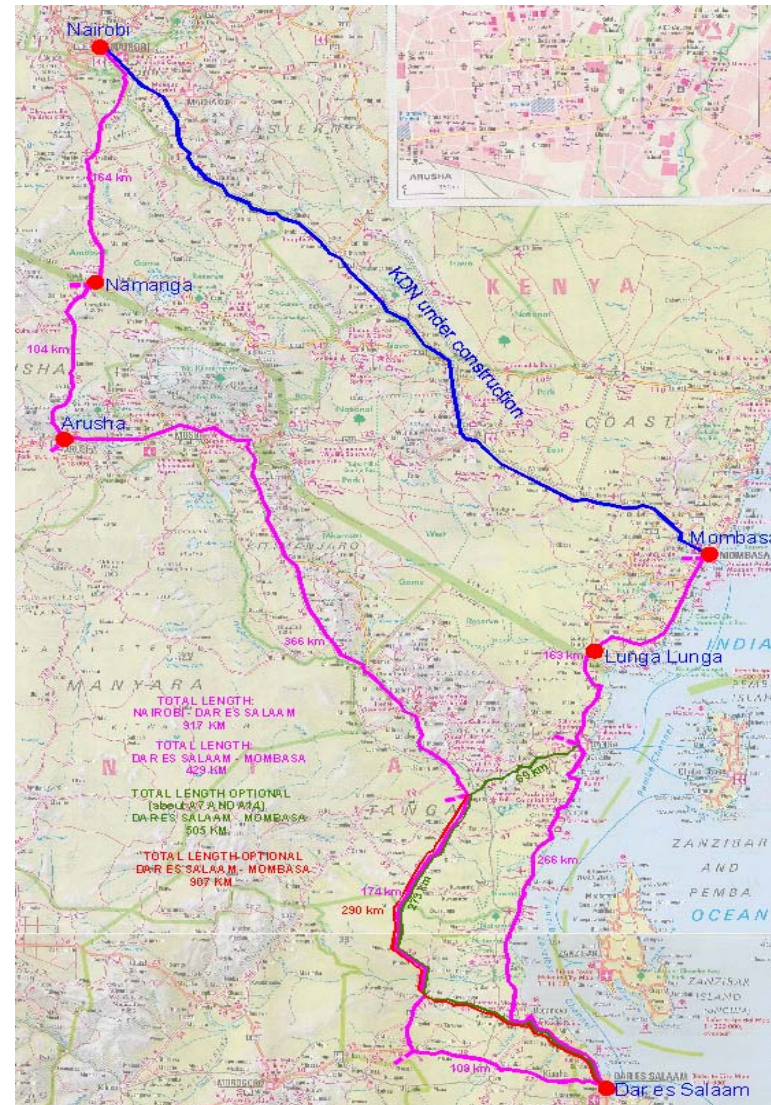
KDN Fiber Rollout existing and planned



Phase II planned



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Our Commitment to Africa

- Provided a data connection to the Kenya Network Information Centre - Kenic, free of charge.
- Planned connection on fiber for the East African IXPs
- Connected various Government Buildings
- Operated a unique Internship Programme
- We are exploring a Micro Finance based School sponsoring program



Commitments

- **Metro Fiber**
 - High Quality/High Speed affordable data infrastructure linking the business district to the EPZ, more than 200KM already deployed in 2 cities and 2 towns, last mile will be ADSL2+ 25 000 connections within the next 12 month
- **Roll-out Wi-Fi technology**
 - Cover 3 cities and 12 towns plus using Wi-Fi as last mile extension within 18 months
- **Roll-out Wi-Max technology**
 - Cover KE, UG and TZ within 18 months
- **National Fiber Backbone**
 - Linking Mombasa to Busia
 - Inter-connecting with UG and TZ



Commitments continued

- 802.16e
 - Overlaying our existing network with a seamless 802.16e mobile Wimax network to offer to other carriers
- CDMA
 - Under review, closely bound to frequency acquisition Universal Access
- Covering 80% of (East) Africa's population with affordable voice/data access technology



What we want from you

- **Social Responsibility**
 - What are you buying and what impact will it have to your market
- **Market Intelligence**
 - We have to change our market by driving the sector rather than being drive.
- **Focussed Education**
 - HR ressources to serve the market demand





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